

## Manufacturers Supplemental Application Commercial General Liability

### General Information:

Name Insured:

DBA:

Mailing Address:

State:  Zip Code:

Years In Business:  Website Address: www.

New Policy?  Yes  No Renewal?  Yes  No Policy#:  Effective Date:

Describe Business Operations:

### Current Carrier Information:

Carrier:

Limit of Insurance:  Deductible:  Premium:

Expiration Date:

Attach Copies of the Following:

1. Current Financial Statement:  2. Applicant's Product Brochures:

3. Specimens of Contracts/Guarantees Provided Customers and Contracts with Suppliers of Manufactured Products:

Has Any Similar Coverage Been Canceled or Non-renewed in the Past Five Years?  Yes  No

Name and address of parent company and all subsidiaries to be insured: (NOTE: Coverage applies ONLY to those entities specifically named in a policy we may issue to you.) Identify entities as parent or subsidiaries.

Name:

Address:

State:  Zip Code:

Years In Business:  Attach a Separate Sheet to List Additional Entities to be Insured.  **Attached**

If Any Division, Product, or Product Group is to be Specifically Excluded From Coverage, Please Indicate:

Have You Merged With or Acquired Any Companies in the Last Three Years?  Yes  No

If Yes, Provide Details and Advise How Past Liabilities Were Handled in the Acquisition:

Do You Have a Formal Quality Control Program?  Yes  No

If Yes, Provide Details. If No, How Do You Assure the Quality of Your Products?

	Estimated Sales Next 12 Months	1st Prior Year	2nd Prior Year	3rd Prior Year	4th Prior Year	5th Prior Year
Total Revenue:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Domestic Revenue:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
International Revenue:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

What Products are Manufactured, Sold, or Distributed?

Product Type & Brand Name:

Total Sales  
Last Year (000):

Estimated Sales  
Next Year (000):

Percentage of Sales  
Outside US:

<input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	<input type="text"/> %
<input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	<input type="text"/> %
<input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	<input type="text"/> %
<input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	<input type="text"/> %
<input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	<input type="text"/> %

In What Geographic Areas/States are These Products Sold?

US States/Geographic Areas:

Percentage of Sales:

Foreign Countries:

Percentage of Sales:

<input type="text"/>	<input type="text"/> %	<input type="text"/>	<input type="text"/> %
<input type="text"/>	<input type="text"/> %	<input type="text"/>	<input type="text"/> %
<input type="text"/>	<input type="text"/> %	<input type="text"/>	<input type="text"/> %
<input type="text"/>	<input type="text"/> %	<input type="text"/>	<input type="text"/> %
<input type="text"/>	<input type="text"/> %	<input type="text"/>	<input type="text"/> %

If Any Products become Component Parts of Another Company's Products, Supply Details and Include End Use Applications. If Sold to be Repackaged Under Another name, Supply the Eventual Name and Potential Customers:

Are Any New Products to be Introduced/Manufactured During Next Year?  Yes  No

If Yes, Describe Product and Expected Sales:

Do You Manufacture Products For Any Of The Following Industries?  Aviation  Motor Vehicles  Pharmaceutical

Chemical Medical Health Care  Biotechnology  Children's Furniture  Children's Toys  Sporting Goods

Food Manufacture/Processing  Meat Processing/Slaughter Houses  Seafood Processing  Offshore

Industrial/Pressurized Piping

If Yes, Describe:

Top Five Customers:

Customer #1:

Customer #2:

Customer #3:

Customer #4:

Customer #5:

How Can Your Products Be Identified From Those of Your Competitors?

Do You Agree to Hold All Distributors, Dealers and Suppliers Harmless Against Claims or Suits for Bodily Injury and Property Damage in Connection With Your Products?

Yes  No

Are Any Products Sold or Components used by You Manufactured by Foreign Manufacturers?

Yes  No

If Yes, Provide Details With Percent of Cost of Goods Sold:

Are Batch/Product Records, Serial Numbers or Copies of Guarantee/Warranties Maintained to Trace Products?

Yes  No

If Yes, Provide Details Including How Long Records Are Maintained:

Are the Products Identified to Ensure Traceability to Date and Place of Manufacturing?

Yes  No

Are the Critical Components Identified and Traceable to the Original Source?

Yes  No

Are the Raw Materials Traceable Back to the Original Source?

Yes  No

Does Any Manufacturer Provide You Protection for Any Products That You Distribute?

Yes  No

If Yes, Which Products and Provide Details:

Do You Have a Formalized Recall Program?  Yes  No If Yes, Please Attach a Copy.  **Attached**

If No, Do You Have an Informal Plan?  Yes  No If Yes, Please Attach a Copy.  **Attached**

Has Any Product Ever Been Recalled?  Yes  No If Yes, Provide the Following Details:

Date of Recall:   Voluntary  Ordered By What Agency?

Product Involved:

Reason For Recall and How Discovered:

What Was the Remedy for the Problem?

Were the Federal/State Authorities Notified?  Yes  No If Yes, On What Date?

Are There Any Present Situations Which Might Give Rise to an Incident Causing a Product Recall?  Yes  No

If Yes, Which Products and Provide Details:

Have You Been Cited by Any Regulatory Agency For Violations from Business Activity Involving Your Product?  Yes  No

If Yes, Which Products and Provide Details:

Does Any Manufacturer Provide You Protection for Any Products That You Distribute?  Yes  No

If Yes, Which Products and Provide Details:

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What Percentage of Your Manufacturing Sales are based on: Customer Specifications:  % Your Design:  %

Are You ISO 9000 Certified?  Yes  No If Yes, Year Recognized:

Do You Service or Repair Your Products or Others' Products at Your Premise or at Another Location?  Yes  No

If Yes, Which Products and Provide Details:

Do You have Any Discontinued Products?  Yes  No

If Yes, Provide Reasons for Discontinuing:

During the Past Five Years, Has Any Insurer Ever Canceled or Non-renewed Similar Insurance for You?  Yes  No

If Yes, Please Explain:

During the Past Five Years, Has Your Insurance Been Canceled For Non-Payment of Premium By Any Carrier?  Yes  No

If Yes, Please Explain:

Is Your Company Aware of Any Occurrences, Facts, Circumstances, Incidents, Situations, Damages, or Accidents (Including But Not Limited To: Allegations of Faulty or Defective Products, Product Failure, Product Dispute Bodily Injury, or Property Damage) Arising Out of, or Related to, Your Products That a Reasonably Prudent Person Might Expect to Give Rise to a Claim or Lawsuit Whether Valid or Not Which Might Directly or Indirectly Involve The Company?  Yes  No

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### FRAUD WARNING

**NOTICE TO ALABAMA, ALASKA, ARIZONA, ARKANSAS, CALIFORNIA, CONNECTICUT, DELAWARE, GEORGIA, IDAHO, ILLINOIS, INDIANA, IOWA, KANSAS, MARYLAND, MASSACHUSETTS, MICHIGAN, MINNESOTA, MISSISSIPPI, MISSOURI, MONTANA, NEBRASKA, NEVADA, NEW HAMPSHIRE, NORTH CAROLINA, NORTH DAKOTA, OREGON, RHODE ISLAND, SOUTH CAROLINA, SOUTH DAKOTA, TEXAS, UTAH, VERMONT, WASHINGTON, WEST VIRGINIA, WISCONSIN, AND WYOMING APPLICANTS:** In some states, any person who knowingly, and with intent to defraud any insurance company or other person, files an application for insurance or statement of claim containing any materially false information, or, for the purpose of misleading, conceals information concerning any fact material thereto, may commit a fraudulent insurance act which is a crime in many states.

**NOTICE TO COLORADO APPLICANTS:** It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete or misleading facts or information to a policy holder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claiming with regard to a settlement or award payable for insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

**NOTICE TO DISTRICT OF COLUMBIA APPLICANTS: WARNING:** It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

**NOTICE TO FLORIDA APPLICANTS:** Any person who knowingly and with intent to injure, defraud or deceive any insurance company files a statement of claim containing any false, incomplete or misleading information is guilty of a felony of the third degree.

**NOTICE TO HAWAII APPLICANTS:** For your protection, Hawaii law requires you to be informed that presenting a fraudulent claim for payment of a loss or benefit is a crime punishable by fines or imprisonment, or both.

**NOTICE TO KENTUCKY APPLICANTS:** Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

**NOTICE TO LOUISIANA APPLICANTS:** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

**NOTICE TO MAINE APPLICANTS:** It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines, or denial of insurance benefits.

**NOTICE TO NEW JERSEY APPLICANTS:** Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

**NOTICE TO NEW MEXICO APPLICANTS:** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

**NOTICE TO NEW YORK APPLICANTS:** Any person who knowingly and with intent to defraud an insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and shall also be subject to a civil penalty not to exceed \$5,000 and the stated value of the claim for each such violation.

**NOTICE TO OHIO APPLICANTS:** Any person who, with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

**NOTICE TO OKLAHOMA APPLICANTS: WARNING:** Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes a any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

**NOTICE TO PENNSYLVANIA APPLICANTS:** Any person who knowingly and with intent to defraud any insurance company, or other person, files an application for insurance or statement of a claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects the person to criminal and civil penalties.

**FRAUD WARNING (Continued)**

**NOTICE TO TENNESSEE APPLICANTS:** It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

**NOTICE TO VIRGINIA APPLICANTS:** It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

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**IMPORTANT-** The Applicant acknowledges that the answers provided herein are based on a reasonable inquiry and/or investigation. The Applicant warrants that the above statements and particulars together with any attached or appended documents are true and complete and do not misrepresent, misstate or omit any material facts.

The Applicant agrees to notify us of any material changes in the answers to the questions on this questionnaire which may arise prior to the effective date of any policy issued pursuant to this questionnaire and the Applicant understands that any outstanding quotations may be modified or withdrawn based upon such changes at our sole discretion.

Completion of this form does not bind coverage. Applicant's acceptance of the company's quotation is required prior to binding coverage and policy issuance. All written statements and materials furnished to the company in conjunction with this application are hereby incorporated by reference into this application and made a part of this application.

Applicant:  Title:

FEIN#:

**Applicant's Signature:**  Date:

Agent/Broker Name:

**Please email the completed application to: [casualtysubmissions@hallmarkgrp.com](mailto:casualtysubmissions@hallmarkgrp.com)**